

Case Study



Transparency, Time Savings, and Compliance: How Advanced Sterilization Products is Redefining its AP with xSuite

xSuite

xsuite.com



Company Overview

Advanced Sterilization Products (ASP) is a global leader in infection prevention, designing and delivering product solutions and processes that help healthcare providers ensure the safe handling and sterilization of medical instruments. ASP serves the healthcare, medical device, and reprocessing sectors, including hospitals, clinics, and surgical centers. ASP is member of the Fortive operating company – a global team, 10,000 strong, energized by a shared purpose to innovate essential technologies to keep our world safe and productive.

Client	Advanced Sterilization Products
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Industry	Medical instruments manufacturing
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Website	asp.com
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Solutions	• Accounts Payable Invoice Automation in SAP (xSuite Invoice) • Archive (xSuite Archive)
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Business Challenges

With a global footprint, ASP needed accounts payable processes that could scale across regions while maintaining control and compliance. Instead, invoice processing was fully manual end to end. Invoices arrived by email, were saved to SharePoint, and then routed for approvals, posting, and documentation through disconnected steps.

This created predictable issues:

- Long invoice cycle times before payment
- Higher risk of manual errors and rework
- Limited visibility into where invoices were in the process
- Time spent on repetitive tasks instead of exception resolution and analysis

Results: Visibility That Changed the Workday

After implementing xSuite Invoice, ASP's AP team gained real-time visibility into invoice status and priorities. Instead of starting the day by tracking down invoices in inboxes and follow-ups, the team can see what needs attention immediately.

What Changed Most: Clarity and Prioritization.

Invoices no longer "disappear" in email threads, and approvals are easier to track. That day-to-day transparency supports more reliable forecasting and faster response when priorities shift.

"The high degree of automation in AP processes with xSuite frees our accounting team from repetitive tasks, allowing them to focus on more valuable activities instead of just moving information back and forth."

– Finance Business System Leader at ASP

Usability Matters When Everyone is an Approver

ASP selected xSuite for a combination of functional depth and a user-friendly interface. That mattered because invoice approvals involve stakeholders beyond Finance. A solution that touches many departments must be intuitive, easy to adopt, and consistent across users.

ASP runs SAP S/4HANA and valued xSuite's streamlined user experience for daily work, while keeping AP automation tightly connected to SAP processes.



Stronger Controls and Audit Readiness

Manual controls depend heavily on individuals and are difficult to enforce consistently. With standardized workflows and role-based approvals, ASP improved:

- Traceability of approvals (who approved what, and why)
- Consistency in routing and exception handling
- Evidence for internal and external audits

Clearly Defined Approvals, Better Exception Handling

Approval routing is now structured and easy to maintain. Instead of deciding case by case who should approve an invoice, ASP can map approval logic and adjust it as policies or responsibilities change. Exception handling also became measurable. Where exceptions were previously hard to quantify, the AP team can now track exception volume and type, use that data to identify root causes, and take action to reduce exceptions over time.

Global Rollout in Three Phases

The implementation followed a phased global rollout:

Phase 1:
EMEA and US
(approx. four months)

Phase 2:
APAC (in 2024)

Phase 3:
LATAM (completed
July 2025)

ASP reduced rollout time in later phases by applying lessons learned and reusing established templates and governance.

Key Success Factor: Align the Process Before the Technology

Before each rollout phase, ASP held workshops to identify inefficiencies, agree on target processes, and align stakeholders on a shared definition of success. That upfront alignment played a major role in accelerating rollout and adoption and – according to ASP's CFO – helped ASP *"finally arrive in the 21st century."*

