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## Jamie Delgado Appointed xSuite North America's VP of Sales

Experienced Leader in Enterprise Software to Drive Business Sales  
and Growth

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**xSuite Group, a global leader in SAP-based Procure-to-Pay (P2P) workflows that specializes in streamlining Accounts Payable (AP) processes, has appointed Jamie Delgado as xSuite North America's Vice President of Sales effective November 7, 2022. Delgado brings over 20 years of experience building go-to-market strategies in technology to this position, with a focus on enterprise software.**

"I am excited to embark on this new journey with xSuite," Delgado said. "My goal is to foster a winning sales culture with both current and future customers within the SAP and AP automation industries here in the United States. I feel passionate as an agent of change, and my key focus will be to develop a deep understanding of xSuite's environment so I can better serve our customers and end-users."

Delgado joins xSuite from Catalytic, a no-code automation platform, where he most recently served as Senior Vice President of Sales and Customer Success. His experience included Customer Relationship Management (CRM) and Enterprise Content Management.



“xSuite has seen a lot of success helping organizations realize their potential with SAP and AP automation within Europe, and we’re looking forward to spreading that further into the United States,” said Matthias Lemenkühler, CEO of xSuite Group. “I am thrilled to have Jamie on our team with his experience, and we look forward to better serving our customers in the States.”

Prior to Catalytic, Delgado served in various leadership roles within sales at Kofax and Pegasystems. He holds a Bachelor of Arts in History from Hofstra University.

#### **The xSuite Group at a Glance**

- Founded in 1994
- Producer of the xSuite® software
- Expert for Accounts Payable Invoice Automation (APIA) and end-to-end P2P processes in SAP
- All software components (capture, workflow, archiving) and services from one source (implementation, consulting, training, support)
- Cloud and on-premises solutions
- Managed services (for customers with xSuite solutions in the SAP area)
- 1,300 realized projects in more than 60 countries
- SAP Partner
- Corporate offices in Germany, Denmark, the Netherlands, Singapore, Slovakia, Spain and the U.S.A.
- 230 employees worldwide
- Generated revenues over EUR 43 million in 2022

#### **Contact headquarters:**

xSuite Group GmbH  
Barbara Wirtz  
Tel. +49 4102 88 38 36  
barbara.wirtz@xsuite.com  
www.xsuite.com